

Statewide Standard Offer Program Information through August 30, 2021

Residential

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Referrals ¹	25,015	19,065	21,469	17,838	16,225	14,909	13,838	14,943	14,939	18,932	18,936	20,630
# Enrollments ²	20,146	21,543	22,661	20,552	16,819	16,123	14,435	15,232	17,764	18,243	20,832	24,280
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Referrals	20,450	16,991	14,595	13,144	5,916	5,764	5,002	8,101	7,891	8,011	16,297	19,523
# Enrollments	28,777	18,282	26,605	19,939	12,057	11,269	9,886	12,005	10,883	12,531	19,738	24,431
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Referrals	19,338	14,074	14,550	11,569	13,016	10,783	11,479	11,489	11,481	12,670	15,235	14,583
# Enrollments	27,041	20,123	21,463	17,414	18,085	15,225	15,736	18,227	16,126	19,492	22,768	21,796
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Referrals	17,728	14,429	13,524	12,323	11,772	11,108	9,269	10,395	7,635	15,991	6,862	5,070
# Enrollments	25,528	17,728	18,202	16,167	15,549	13,879	12,858	14,651	10,776	14,854	11,118	6,022
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>
# Referrals	5,711	4,858	5,073	3,824	9,603	6,873	5,734	4,708	5,337	5,739	5,897	5,627
# Enrollments	7,019	5,454	5,842	3,998	8,305	8,093	6,421	5,676	5,841	6,105	5,831	5,619
	<u>Aug-18</u>	<u>Sep-18</u>	<u>Oct-18</u>	<u>Nov-18</u>	<u>Dec-18</u>	<u>Jan-19</u>	<u>Feb-19</u>	<u>Mar-19</u>	<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Jul-19</u>
# Referrals	5769	4846	5952	5935	10126	9260	6358	6357	6564	8313	6119	5,996
# Enrollments	5155	4033	5510	4370	8116	6523	2264	4177	6230	6923	5870	6,494
	<u>Aug-19</u>	<u>Sep-19</u>	<u>Oct-19</u>	<u>Nov-19</u>	<u>Dec-19</u>	<u>Jan-20</u>	<u>Feb-20</u>	<u>Mar-20</u>	<u>Apr-20</u>	<u>May-20</u>	<u>Jun-20</u>	<u>Jul-20</u>
# Referrals	5868	4766	5376	4908	5502	5418	5288	5288	4714	4417	6450	5,876
# Enrollments	6053	5047	5269	5075	5386	5842	5613	5961	4608	4615	5602	6,367
	<u>Aug-20</u>	<u>Sep-20</u>	<u>Oct-20</u>	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>	<u>Mar-21</u>	<u>Apr-21</u>	<u>May-21</u>	<u>Jun-21</u>	<u>Jul-21</u>
# Referrals	5727	5352	4467	3976	3555	4366	4033	4611	4313	4588	4512	4,584
# Enrollments	5733	3172	4046	4047	4286	3659	4357	4262	4022	3714	4557	4,378
	<u>Aug-21</u>	<u>Sep-20</u>	<u>Oct-20</u>	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>	<u>Mar-21</u>	<u>Apr-21</u>	<u>May-21</u>	<u>Jun-21</u>	Total
# Referrals	5640											928,971
# Enrollments	4591											1,105,992

Small Commercial

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Referrals ¹	364	225	241	199	339	313	267	332	408	412	421	471
# Enrollments ²	340	415	497	583	420	541	523	798	867	730	680	788
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Referrals	401	290	207	250	218	230	176	220	203	132	340	318
# Enrollments	731	667	1,105	779	532	575	627	544	474	455	555	678
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Referrals	288	294	311	240	402	338	348	335	256	217	335	328
# Enrollments	666	562	574	549	608	701	692	787	466	485	618	751
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Referrals	390	385	400	400	393	404	229	275	227	539	288	229
# Enrollments	824	569	706	637	665	473	459	351	239	325	488	271
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>
# Referrals	242	214	281	287	409	335	270	196	256	185	448	282
# Enrollments	285	215	243	242	263	271	514	269	232	251	334	272
	<u>Aug-18</u>	<u>Sep-18</u>	<u>Oct-18</u>	<u>Nov-18</u>	<u>Dec-18</u>	<u>Jan-19</u>	<u>Feb-19</u>	<u>Mar-19</u>	<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Jul-19</u>
# Referrals	313	244	381	495	438	513	376	350	280	188	462	319
# Enrollments	213	210	289	304	348	330	67	179	267	183	351	361
	<u>Aug-19</u>	<u>Sep-19</u>	<u>Oct-19</u>	<u>Nov-19</u>	<u>Dec-19</u>	<u>Jan-20</u>	<u>Feb-20</u>	<u>Mar-20</u>	<u>Apr-20</u>	<u>May-20</u>	<u>Jun-20</u>	<u>Jul-20</u>
# Referrals	291	245	349	303	327	326	269	254	222	176	442	205
# Enrollments	304	235	268	308	235	404	289	218	195	163	416	204
	<u>Aug-20</u>	<u>Sep-20</u>	<u>Oct-20</u>	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>	<u>Mar-21</u>	<u>Apr-21</u>	<u>May-21</u>	<u>Jun-21</u>	<u>Jul-21</u>
# Referrals	200	44	180	243	244	286	232	270	219	306	248	164
# Enrollments	184	47	154	192	216	253	232	166	314	218	235	203
	<u>Aug-21</u>	<u>Sep-21</u>	<u>Oct-21</u>	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>	<u>Mar-21</u>	<u>Apr-21</u>	<u>May-21</u>	<u>Jun-21</u>	Total
# Referrals	233											28,870
# Enrollments	155											40,671

¹ The referral counts for both rate classes do not include numbers from PECO as PECO does not track, by rate class, the number of calls from its CSRs to Allconnect's CSRs.

² PECO's enrollments are included in this data.

Duquesne Standard Offer Program Information through August 30, 2021

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Residential Referrals	321	633	661	644	474	505	469	439	483	1,329	1,743	2,244
# Small Comm. Referrals	16	32	28	0	0	0	0	0	1	0	25	103
# Residential Enrollments	255	487	508	290	548	378	381	317	317	389	907	1,453
# Small Comm. Enrollments	6	20	19	17	0	4	3	0	0	0	17	71
# EGSs Serving Residential	1	1	1	1	4	5	5	3	3	3	4	4
# EGSs Serving Small Comm.	1	1	1	0	0	0	0	0	0	0	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0614	\$0.0614	\$0.0614	\$0.0614	\$0.0613	\$0.0613	\$0.0613	\$0.0613	\$0.0613	\$0.0613	\$0.0751	\$0.0751
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0563	\$0.0563	\$0.0563	\$0.0563	n/a	n/a	n/a	n/a	n/a	n/a	\$0.0620	\$0.0620
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Residential Referrals	1,836	1,429	1,386	832	633	610	508	520	359	345	456	546
# Small Comm. Referrals	84	65	40	24	12	11	16	25	18	15	21	0
# Residential Enrollments	1,731	1,366	1,234	1,167	749	390	534	586	351	238	276	306
# Small Comm. Enrollments	73	32	32	36	15	18	37	29	11	12	0	0
# EGSs Serving Residential	4	4	4	4	4	4	4	4	4	4	3	3
# EGSs Serving Small Comm.	1	1	1	1	1	1	1	1	1	1	0	0
Residential Standard Offer Rate (\$/kWh)	\$0.0751	\$0.0751	\$0.0751	\$0.0751	\$0.0752	\$0.0752	\$0.0752	\$0.0752	\$0.0752	\$0.0752	\$0.0742	\$0.0742
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0620	\$0.0620	\$0.0620	\$0.0620	\$0.0676	\$0.0676	\$0.0676	\$0.0676	\$0.0676	\$0.0676	\$0.0649	\$0.0649
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Residential Referrals	466	363	294	267	270	220	243	210	223	204	250	284
# Small Comm. Referrals	3	0	0	0	0	3	6	6	9	0	0	1
# Residential Enrollments	444	269	206	180	320	148	145	167	111	160	152	194
# Small Comm. Enrollments	0	0	0	0	0	2	5	4	5	0	0	0
# EGSs Serving Residential	4	5	5	5	4	4	4	5	6	7	8	10
# EGSs Serving Small Comm.	1	1	1	1	0	1	1	2	2	1	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0742	\$0.0742	\$0.0742	\$0.0742	\$0.0723	\$0.0723	\$0.0723	\$0.0723	\$0.0723	\$0.0723	\$0.0751	\$0.0751
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0649	\$0.0649	\$0.0649	\$0.0649	\$0.0628	\$0.0628	\$0.0628	\$0.0628	\$0.0628	\$0.0628	\$0.0631	\$0.0631
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Residential Referrals	423	302	248	197	200	202	161	190	170	215	395	434
# Small Comm. Referrals	0	0	0	0	0	1	0	0	0	0	4	2
# Residential Enrollments	239	153	170	119	136	115	118	124	123	148	173	292
# Small Comm. Enrollments	0	0	1	0	0	0	0	0	0	0	0	2
# EGSs Serving Residential	11	11	12	10	7	6	6	6	6	6	3	5
# EGSs Serving Small Comm.	3	3	3	0	0	0	0	0	0	0	0	0
Residential Standard Offer Rate (\$/kWh)	\$0.0751	\$0.0751	\$0.0751	\$0.0751	\$0.0783	\$0.0783	\$0.0783	\$0.0783	\$0.0783	\$0.0783	\$0.0724	\$0.0724
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0631	\$0.0631	\$0.0631	\$0.0631	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0622	\$0.0622
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-17</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>
# Residential Referrals	427	246	234	169	176	185	164	171	159	213	257	220
# Small Comm. Referrals	2	0	1	1	1	1	0	1	0	0	2	1
# Residential Enrollments	330	194	181	144	126	159	118	137	126	143	138	147
# Small Comm. Enrollments	3	0	0	0	0	0	0	0	0	0	0	0
# EGSs Serving Residential	6	6	6	6	6	6	5	5	5	5	2	2
# EGSs Serving Small Comm.	0	0	0	0	0	0	0	0	0	0	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0724	\$0.0724	\$0.0724	\$0.0724	\$0.0728	\$0.0728	\$0.0728	\$0.0728	\$0.0728	\$0.0728	\$0.0740	\$0.0740
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0622	\$0.0622	\$0.0622	\$0.0622	\$0.0641	\$0.0641	\$0.0641	\$0.0641	\$0.0641	\$0.0641	\$0.0650	\$0.0650
	<u>Aug-18</u>	<u>Sep-18</u>	<u>Oct-18</u>	<u>Nov-18</u>	<u>Dec-18</u>	<u>Jan-19</u>	<u>Feb-18</u>	<u>Mar-19</u>	<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Jul-19</u>
# Residential Referrals	300	175	246	203	233	253	154	234	202	223	246	302
# Small Comm. Referrals	1	1	1	5	1	4	3	3	1	0	1	0
# Residential Enrollments	278	130	180	171	175	213	145	146	160	167	163	222
# Small Comm. Enrollments	0	0	0	1	1	0	1	1	1	0	0	0
# EGSs Serving Residential	3	6	6	6	3	3	3	3	4	4	4	3
# EGSs Serving Small Comm.	1	1	1	1	1	1	1	1	1	2	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0740	\$0.0740	\$0.0698	\$0.0698	\$0.0693	\$0.0693	\$0.0693	\$0.0693	\$0.0693	\$0.0693	\$0.0689	\$0.0689
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0650	\$0.0650	\$0.0607	\$0.0607	\$0.0640	\$0.0640	\$0.0640	\$0.0640	\$0.0640	\$0.0604	\$0.0607	\$0.0607
	<u>Aug-19</u>	<u>Sep-19</u>	<u>Oct-19</u>	<u>Nov-19</u>	<u>Dec-19</u>	<u>Jan-20</u>	<u>Feb-20</u>	<u>Mar-20</u>	<u>Apr-20</u>	<u>May-20</u>	<u>Jun-20</u>	<u>Jul-20</u>
# Residential Referrals	352	183	180	128	128	165	122	152	136	166	248	351
# Small Comm. Referrals	3	1	1	0	3	0	0	1	0	0	0	0
# Residential Enrollments	289	170	110	98	87	121	71	114	94	94	119	130
# Small Comm. Enrollments	0	0	0	0	0	1	3	1	0	0	0	0
# EGSs Serving Residential	3	3	3	3	6	7	7	8	8	8	5	5
# EGSs Serving Small Comm.	1	1	2	2	2	2	1	1	1	1	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.0689	\$0.0689	\$0.0689	\$0.0689	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0661	\$0.0661
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0607	\$0.0607	\$0.0607	\$0.0607	\$0.0580	\$0.0580	\$0.0580	\$0.0580	\$0.0580	\$0.0580	\$0.0570	\$0.0570
	<u>Aug-20</u>	<u>Sep-20</u>	<u>Oct-20</u>	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>	<u>Mar-21</u>	<u>Apr-21</u>	<u>May-21</u>	<u>Jun-21</u>	<u>Jul-21</u>
# Residential Referrals	289	226	205	160	127	143	127	147	464	345	485	660
# Small Comm. Referrals	1	1	0	0	0	1	1	1	0	0	0	0
# Residential Enrollments	147	168	76	58	43	77	70	103	268	318	431	565
# Small Comm. Enrollments	0	0	0	0	0	0	0	0	0	0	0	0
# EGSs Serving Residential	5	5	3	4	4	5	5	5	4	4	4	4
# EGSs Serving Small Comm.	2	1	0	0	0	1	1	1	1	1	1	0
Residential Standard Offer Rate (\$/kWh)	\$0.0661	\$0.0661	\$0.0661	\$0.0661	\$0.0658	\$0.0658	\$0.0658	\$0.0658	\$0.0658	\$0.0658	\$0.0658	\$0.0658
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0570	\$0.0570	\$0.0570	\$0.0570	\$0.0573	\$0.0573	\$0.0573	\$0.0573	\$0.0573	\$0.0573	\$0.0573	\$0.0573
	<u>Aug-21</u>	<u>Sep-21</u>	<u>Oct-21</u>	<u>Nov-21</u>	<u>Dec-21</u>	<u>Jan-22</u>	<u>Feb-22</u>	<u>Mar-22</u>	<u>Apr-22</u>	<u>May-22</u>	<u>Jun-22</u>	<u>Total</u>
# Residential Allconnect Referrals to EGS - Accepted	639											37,556
# Small Comm. Allconnect Referrals to EGS -Accepted	0											616
# Residential Enrollments	633											28,111
# Small Comm. Enrollments	0											484
# EGSs Serving Residential	4											
# EGSs Serving Small Comm.	0											
Residential Standard Offer Rate (\$/kWh)	\$0.0658											
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0573											

* "Allconnect Referrals to EGS - Accepted" differs from "DLC Enrollments" due to several factors, including (1) difference in date of Allconnect referral date and EGS enrollment, and (2) EGSs do not enroll all referred customers"

PECO Standard Offer Program Information through August 30, 2021

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
Total Calls Received by Allconnect ¹	2,919	3,582	3,149	2,334	2,235	2,307	2,260	3,340	3,453	3,280	3,638	7,347
# Residential Enrollments	2,052	2,784	2,605	1,913	1,751	1,853	1,370	1,787	1,812	1,957	2,284	4,664
# Small Comm. Enrollments	35	51	71	148	156	229	271	517	507	325	356	492
# Residential Web Enrollments	103	147	198	194	180	254	207	147	109	90	132	169
# Small Comm. Web Enrollments	0	1	3	0	1	4	0	2	4	1	1	1
# EGSs ²	3	3	9	9	16	17	17	10	6	5	4	4
# EGSs Serving Residential												
# EGSs Serving Small Comm.												
#EGSs Service Both Res & Small Comm.												
Residential Standard Offer Rate (\$/kWh)	\$0.0801	\$0.0870	\$0.0870	\$0.0870	\$0.0909	\$0.0909	\$0.0909	\$0.0816	\$0.0816	\$0.0816	\$0.0798	\$0.0798
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0808	\$0.0876	\$0.0876	\$0.0876	\$0.0976	\$0.0976	\$0.0976	\$0.0866	\$0.0866	\$0.0866	\$0.0794	\$0.0794
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
Total Calls Received by Allconnect ¹	12,147	10,514	10,185	7,941	7,562	8,522	7,352	7,499	6,844	5,946	9,780	12,228
# Residential Enrollments	8,092	6,761	8,407	5,193	4,995	5,468	5,045	4,865	3,789	5,591	7,276	7,532
# Small Comm. Enrollments	499	521	897	545	371	324	447	352	324	355	325	396
# Residential Web Enrollments ²	134	0	0	119	121	180	205	132				
# Small Comm. Web Enrollments	1	0	0	0	0	0	0	0				
# EGSs ³	4	7	6	6	6	5	11	12	13	12	8	7
# EGSs Serving Residential								2	3	3	2	2
# EGSs Serving Small Comm.								0	0	0	0	0
#EGSs Service Both Res & Small Comm.								10	10	9	6	5
Residential Standard Offer Rate (\$/kWh)	\$0.0798	\$0.0767	\$0.0767	\$0.0767	\$0.0844	\$0.0844	\$0.0844	\$0.0805	\$0.0805	\$0.0805	\$0.0763	\$0.0763
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0794	\$0.0864	\$0.0864	\$0.0864	\$0.0950	\$0.0950	\$0.0950	\$0.0828	\$0.0828	\$0.0828	\$0.0809	\$0.0809
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
Total Calls Received by Allconnect ¹	12,725	11,286	10,905	9,532	8,258	7,988	8,305	9,347	8,978	11,519	12,903	11,987
# Residential Enrollments	7,822	7,233	6,189	5,073	5,380	4,479	4,904	5,417	4,898	7,545	8,284	7,791
# Small Comm. Enrollments	412	398	403	425	262	331	355	365	204	242	318	386
# Residential Web Enrollments ²												
# Small Comm. Web Enrollments												
# EGSs ³	7	13	13	13	14	14	14	16	17	18	17	16
# EGSs Serving Residential	2	5	5	5	5	5	7	7	8	9	13	12
# EGSs Serving Small Comm.	0	2	3	2	1	1	1	0	0	0	1	1
#EGSs Service Both Res & Small Comm.	5	6	5	6	8	8	6	9	9	9	3	3
Residential Standard Offer Rate (\$/kWh)	\$0.0763	\$0.0790	\$0.0790	\$0.0790	\$0.0770	\$0.0777	\$0.0777	\$0.0741	\$0.0741	\$0.0741	\$0.0695	\$0.0695
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0809	\$0.0844	\$0.0844	\$0.0844	\$0.0826	\$0.0825	\$0.0825	\$0.0813	\$0.0813	\$0.0813	\$0.0689	\$0.0689
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
Total Calls Received by Allconnect ¹	12,255	8,986	8,308	7,553	6,576	6,457	5,943	4,918	2,867	3,223	3,288	3389
# Residential Enrollments	7,722	4,803	4,790	4,252	3,725	3,658	3,508	3,943	1,347	1,559	1,665	1684
# Small Comm. Enrollments	461	318	280	293	264	209	213	46	21	28	35	64
# Residential Web Enrollments ²												
# Small Comm. Web Enrollments												
# EGSs ³	13	16	16	20	17	17	17	12	12	12	12	12
# EGSs Serving Residential	9	11	11	15	14	14	14	9	11	11	10	10
# EGSs Serving Small Comm.	1	2	1	1	1	0	0	0	0	0	0	0
#EGSs Service Both Res & Small Comm.	3	3	4	4	2	3	3	3	1	1	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.0695	\$0.0721	\$0.0721	\$0.0721	\$0.0694	\$0.0694	\$0.0694	\$0.0666	\$0.0666	\$0.0666	\$0.0661	\$0.0661
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0689	\$0.0677	\$0.0677	\$0.0677	\$0.0648	\$0.0648	\$0.0648	\$0.0604	\$0.0604	\$0.0604	\$0.0629	\$0.0629
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>
Total Calls Received by Allconnect ¹	3,497	2,804	2,833	2,315	1,811	2,331	2,036	2,007	2,096	2,308	2,195	2,472
# Residential Enrollments	1,758	1,303	1,152	902	795	977	687	696	606	931	912	1,005
# Small Comm. Enrollments	29	22	14	17	14	23	85	12	23	11	9	13
# Residential Web Enrollments ²												
# Small Comm. Web Enrollments												
# EGSs ³	13	14	13	14	15	13	13	12	13	10	10	10
# EGSs Serving Residential	11	11	10	11	12	11	11	10	10	8	8	8
# EGSs Serving Small Comm.	0	2	1	1	1	0	0	0	0	0	0	0
#EGSs Service Both Res & Small Comm.	2	1	2	2	2	2	2	2	3	2	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.0661	\$0.0663	\$0.0663	\$0.0663	\$0.0671	\$0.0671	\$0.0671	\$0.0602	\$0.0602	\$0.0602	\$0.0665	\$0.0665
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0629	\$0.0610	\$0.0610	\$0.0610	\$0.0640	\$0.0640	\$0.0640	\$0.0615	\$0.0615	\$0.0615	\$0.0629	\$0.0629
	<u>Aug-18</u>	<u>Sep-18</u>	<u>Oct-18</u>	<u>Nov-18</u>	<u>Dec-18</u>	<u>Jan-19</u>	<u>Feb-19</u>	<u>Mar-19</u>	<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Jul-19</u>
Total Calls Received by Allconnect ¹	2,376	2,186	2,376	1,960	1,716	2,083	1,814	1,680	1,445	1,597	1,453	1768
# Residential Enrollments	934	833	846	750	735	768	755	796	772	828	756	864
# Small Comm. Enrollments	11	18	15	8	7	8	13	25	9	9	10	10
# Residential Web Enrollments ²												
# Small Comm. Web Enrollments												
# EGSs ³	11	10	10	9	9	9	11	12	13	15	13	13
# EGSs Serving Residential	9	8	8	7	7	7	8	9	9	10	8	9
# EGSs Serving Small Comm.	0	0	0	0	0	0	0	0	1	1	1	1
#EGSs Service Both Res & Small Comm.	2	2	2	2	2	2	3	3	3	4	4	3
Residential Standard Offer Rate (\$/kWh)	\$0.0665	\$0.0633	\$0.0633	\$0.0633	\$0.0636	\$0.0634	\$0.0634	\$0.0661	\$0.0661	\$0.0661	\$0.0631	\$0.0631
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0629	\$0.0607	\$0.0607	\$0.0607	\$0.0619	\$0.0618	\$0.0618	\$0.0624	\$0.0624	\$0.0624	\$0.0600	\$0.0600
	<u>Aug-19</u>	<u>Sep-19</u>	<u>Oct-19</u>	<u>Nov-19</u>	<u>Dec-19</u>	<u>Jan-20</u>	<u>Feb-20</u>	<u>Mar-20</u>	<u>Apr-20</u>	<u>May-20</u>	<u>Jun-20</u>	<u>Jul-20</u>
Total Calls Received by Kandela ¹	1,721	1,467	1,669	1,370	1,278	753	1254	1,554	1,439	1,594	1,712	2,263
# Residential Enrollments	704	547	761	545	528	673	546	601	618	740	845	1,084
# Small Comm. Enrollments	13	6	13	12	16	22	15	18	11	3	14	10
# Residential Web Enrollments ²												
# Small Comm. Web Enrollments												
# EGSs ³	13	15	15	15	17	17	17	18	18	18	18	16
# EGSs Serving Residential	9	10	10	10	12	12	12	14	14	13	14	13
# EGSs Serving Small Comm.	1	1	1	1	1	1	1	0	0	0	1	0
#EGSs Service Both Res & Small Comm.	3	4	4	4	4	4	4	4	4	5	3	3
Residential Standard Offer Rate (\$/kWh)	\$0.0631	\$0.0635	\$0.0635	\$0.0635	\$0.0627	\$0.0627	\$0.0627	\$0.0562	\$0.0562	\$0.0613	\$0.05957	\$0.0596

	<u>Aug-20</u>	<u>Sep-20</u>	<u>Oct-20</u>	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>	<u>Mar-21</u>	<u>Apr-21</u>	<u>May-21</u>	<u>Jun-21</u>	<u>Jul-21</u>
Total Calls Received by Kandela ¹	1,880	1,620	1,626	1,413	1,566	1,431	1,280	2,030	1,581	1,039	1,105	1,045
# Residential Enrollments	973	833	766	710	781	783	655	830	363	473	493	448
# Small Comm. Enrollments	16	13	6	19	14	18	16	16	13	9	6	5
# Residential Web Enrollments ²												
# Small Comm. Web Enrollments												
# EGSs ³	15	16	16	16	16	17	17	16	15	15	13	13
# EGSs Serving Residential	12	12	12	13	13	13	13	13	12	12	11	11
# EGSs Serving Small Comm.	0	1	0	0	1	1	1	0	0	0	0	0
#EGSs Service Both Res & Small Comm.	3	3	3	3	2	3	3	3	3	3	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.0596	\$0.0592	\$0.0592	\$0.0592	\$0.0598	\$0.0598	\$0.0598	\$0.0583	\$0.05828	\$0.0595	\$0.0595	\$0.0595
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0546	\$0.0583	\$0.0583	\$0.0583	\$0.0608	\$0.0608	\$0.0608	\$0.0537	\$0.05370	\$0.0541	\$0.0541	\$0.0541
	<u>Aug-20</u>	<u>Sep-20</u>	<u>Oct-20</u>	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>	<u>Mar-21</u>	<u>Apr-21</u>	<u>May-21</u>	<u>Jun-21</u>	<u>Total</u>
Total Calls Received by Kandela ¹	1,102											431,811
# Residential Enrollments	492											255,670
# Small Comm. Enrollments	11											15,577
# Residential Web Enrollments ²												2,821
# Small Comm. Web Enrollments												19
# EGSs ³	13											
# EGSs Serving Residential	11											
# EGSs Serving Small Comm.	0											
#EGSs Service Both Res & Small Comm.	2											
Residential Standard Offer Rate (\$/kWh)	\$0.0595											
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0541											

¹ PECO does not track, by rate class, the calls transferred from its CSRs to Allconnect's CSRs ("referrals").

² As of April 2015, PECO no longer offers a web function for enrollment in the SOP. The "Enrollments" listed above are customers that were referred and agreed to be in the Standard Offer Program.

³ Until March 15, 2015, in order to participate in PECO's SOP, an EGS must agree to serve both Res. and Small Comm. Effective beginning 3/15/15, EGSs were given the ability to serve either Res. or Small Comm. or August 2019: PECO changed vendors for the PSEC Referral Process. The effective start date for Kandela was 8/12/19 and the effective end date for Allconnect was 8/15/19.